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# DO YOU HAVE ANY QUESTIONS?

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Here is a list of questions you can consider asking at the end of your job interview. Asking questions can help you get a better sense of the job and the company. Plus this shows the interviewer that you are interested in the job. Don't bombard your interviewer though; ask 2-3 questions that mean the most to you.

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## TO HELP YOU GET A BETTER FEEL FOR THE JOB

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- What does a normal day look like?
- What are the performance expectations of this position over the next 12 months?
- What are the biggest challenges that someone in this position would face?
- What are the most immediate projects that need to be addressed?
- Who would I work with most closely on a day-to-day basis?
- How will I be trained? How will my performance be reviewed?

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## GET A FEEL FOR THE CULTURE

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- How would you describe the company's management style?
- How would you describe the company culture?
- Can you tell me about the team I'll be working with?
- What are the career paths in this department/company?
- What would you say employees like most about working here?

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## UNDERSTAND WHAT THE FUTURE MIGHT LOOK LIKE

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- What kinds of advancement opportunities are there for someone in this position?
- What training programs are available to your employees?
- Where do you see this department/company going over the next year?
- Is it organizational policy to promote from within?

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## NOT FOR THE FAINT OF HEART QUESTIONS

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- Do you see any gaps in my qualifications that I need to fill?
- This job sounds like something I'd really like to do – is there a fit here?
- Now that we've talked about my qualifications and the job, do you have any concerns about my being successful in this position?

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**WHAT NOT TO ASK -** Do not ask about benefits, pay, and time off. The time for that is when they hire you.

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