Here is a list of questions you can consider asking at the end of your job interview. Asking questions can help you get a better sense of the job and the company. Plus this shows the interviewer that you are interested in the job. Don’t bombard your interviewer though; ask 2-3 questions that mean the most to you.

**TO HELP YOU GET A BETTER FEEL FOR THE JOB**

☐ What does a normal day look like?
☐ What are the performance expectations of this position over the next 12 months?
☐ What are the biggest challenges that someone in this position would face?
☐ What are the most immediate projects that need to be addressed?
☐ Who would I work with most closely on a day-to-day basis?
☐ How will I be trained? How will my performance be reviewed?

**GET A FEEL FOR THE CULTURE**

☐ How would you describe the company’s management style?
☐ How would you describe the company culture?
☐ Can you tell me about the team I’ll be working with?
☐ What are the career paths in this department/company?
☐ What would you say employees like most about working here?

**UNDERSTAND WHAT THE FUTURE MIGHT LOOK LIKE**

☐ What kinds of advancement opportunities are there for someone in this position?
☐ What training programs are available to your employees?
☐ Where do you see this department/company going over the next year?
☐ Is it organizational policy to promote from within?

**NOT FOR THE FAINT OF HEART QUESTIONS**

☐ Do you see any gaps in my qualifications that I need to fill?
☐ This job sounds like something I’d really like to do – is there a fit here?
☐ Now that we’ve talked about my qualifications and the job, do you have any concerns about my being successful in this position?

**WHAT NOT TO ASK** - Do not ask about benefits, pay, and time off. The time for that is when they hire you.